



Kerio MailServer

delivers the right results for KCA

KCA is one of the largest providers of drug and alcohol services in the South East of England. Established in 1975, this charitable organisation has grown steadily over the years and now employs over 200 paid staff and 30 volunteers. Their work with young people has received national recognition. Innovative projects include supporting recently released prisoners and working with substance misusing parents.

As with most organisations secure access to email is essential for KCA. Howard Newman, Financial Director, explains, "Running a charity with 20 different service centres and offices means that we have become increasingly dependent on email to ensure speed and accuracy of communication."

Old Problems

KCA had been using SuSE Linux Open Exchange for several years. However, there were problems. "Whilst SuSE Linux Open Exchange had provided us with a good system for a number of years it lacked functionality," confirms Howard. They could only send and receive plain text messages, it had no spell-checker and the interface was not user-friendly. It was also clear that there would be high upgrade costs. Another important issue was the lack of spam filters. With an increasing amount of spam bombarding the organisation, this was becoming a big issue. An alternative email solution had to be found – and fast.



**“Kerio gives us
an efficient low cost
email system.”**



Howard Newman, Financial Director, KCA

The Right Recommendation

Fortunately, KCA's IT provider Access IT Ltd recommended Kerio MailServer. The Access IT team always keep on eye on emerging technologies and high performance products like Kerio. Their engineers had been testing Kerio MailServer and they were pleased with the results. After considering KCA's present and future requirements, Access IT Ltd knew that this was the right product for this organisation, as it was easy to use and reliable.

Low TCO

With charity pricing, Microsoft Exchange could have won the day. However, the cost involved in maintaining individual client software for all 300 users and the necessity of applying frequent patches and upgrades meant that the total cost of ownership (TCO) with Microsoft Exchange would have been high. Running on a Linux based system, Kerio MailServer provided a simpler solution with considerably less management overheads and lower costs, but with all the key features offered by its well-known competition. Security and robustness was also a requirement and Kerio MailServer met these needs perfectly. According to Howard Newman, "Kerio gives us an efficient low cost email system."

Painless Installation, Positive Feedback

The installation was a painless and speedy process thanks to Access IT's project management. Howard confirms "Access IT managed the change-over as seamlessly and painlessly as possible with no more than a couple of hours down time."

Feedback from users was immediately positive. The user interface was much clearer and more intuitive. Shared resources were setup for maximum efficiency for all the groups and services that KCA provide. A browser-based email solution meant that all users could share a common address book and calendar, ensuring that meetings and appointments could be scheduled and seen by all relevant users, while keeping their own mail confidential. It also meant that users on the move could collect their email when working in different offices, from home or anywhere with an internet connection. The uncomplicated web admin interface provided straightforward administration tools, so that with a little training KCA could take over the day-to-day running of the mail server, such as adding users and groups whenever required. A more detailed administration interface was also now available, providing individual and group security rights, plus fine control over spam filtering. Kerio MailServer offers all the tools you would expect to find in an advanced mail and collaboration server.

Kerio MailServer

- ▶ Integrated Anti-Spam
- ▶ Dual Anti-Virus Option
- ▶ Groupware Support
- ▶ Easy Administration
- ▶ Cost Effective
- ▶ Robust and Reliable
- ▶ Runs on Windows, Linux & Mac OS X
- ▶ Great Alternative to Microsoft Exchange
- ▶ Mobile Email Support for Microsoft's ActiveSync®
- ▶ Remote Wipe Protect data in lost mobile phones

